



Almond Industry Position Report

March 1997

1996-97 Crop Year

	1996-97		1995-96	<u>% Change</u>
	<u>Forecast</u> mil lbs.	<u>7/1 - 3/31</u> Kernel Wt.	<u>7/1 - 3/31</u> Kernel Wt.	
Salable				
1. Carryin July 1	92.8	92,798,770	204,848,508	-54.70%
2. Crop Receipts To Date	530.0	506,609,668	364,704,435	38.91%
3. [4% Loss & Exempt]	<u>21.2</u>	<u>20,264,387</u>	<u>14,588,177</u>	
4. New Crop Marketable (2-3)	508.8	486,345,281	350,116,258	
5. [Reserve]	<u>n/a</u>	<u>0</u>	<u>0</u>	
6. Total Supply (1+4-5)	<u>601.6</u>	<u>579,144,051</u>	<u>554,964,766</u>	4.36%
Shipments by Handlers				
7. Domestic	150.0	101,333,678	108,534,198	-6.63%
8. Export	<u>350.0</u>	<u>338,483,999</u>	<u>264,365,786</u>	28.04%
9. Total	<u>500.0</u>	<u>439,817,677</u>	<u>372,899,984</u>	
10. Estimated Salable Carryout	<u>101.6</u>	n/a	n/a	
11. Computed Inventory (6-9)	n/a	<u>139,326,374</u>	<u>182,064,782</u>	-23.47%
Commitments (sold, not delivered)**				
12. Domestic		32,054,480		
13. Export		<u>42,339,280</u>		
14. Total		<u>74,393,760</u>		
15. Uncommitted Inventory (11 - 14)		<u>64,932,614</u>		

**** Note on Commitments**
 68% of handlers reported commitments on their Form 25. Those handlers reporting committed inventory handled 69% of last year's crop.

MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

		1996-97 Crop Year		1995-96 Crop Year	
		<u>3/1 - 3/31</u>	<u>7/1 - 3/31</u>	<u>3/1 - 3/31</u>	<u>7/1 - 3/31</u>
<u>DOMESTIC</u>	Shelled	7,614,833	95,519,429	9,336,549	92,524,030
	Manufactured	3,879,713	37,105,723	3,046,635	34,358,610
	Products	100,004	1,323,513	147,424	1,409,075
	Inshell	35,162	3,417,166	7,088	2,411,759
	[Interhandler Transfers]	(1,182,933)	(7,870,300)	(602,596)	(6,142,008)
	[Industry Purchases]	<u>(4,433,193)</u>	<u>(28,161,853)</u>	<u>(1,550,755)</u>	<u>(16,027,268)</u>
	<u>DOMESTIC TOTAL</u>	<u>6,013,586</u>	<u>101,333,678</u>	<u>10,384,345</u>	<u>108,534,198</u>
			23%		29%
<u>EXPORT</u>	Shelled	11,225,190	224,275,954	12,574,416	180,470,322
	Manufactured	7,244,340	93,874,060	7,912,843	73,657,111
	Inshell	<u>202,383</u>	<u>20,333,985</u>	<u>78,530</u>	<u>10,238,353</u>
	<u>EXPORT TOTAL</u>	<u>18,671,913</u>	<u>338,483,999</u>	<u>20,565,789</u>	<u>264,365,786</u>
			77%		71%
<u>NET SHIPMENTS</u>		<u>24,685,499</u>	<u>439,817,677</u>	<u>30,950,134</u>	<u>372,899,984</u>
			100%		100%
<u>EXEMPT/INEDIBLE SHIPMENTS</u>		<u>585,326</u>	<u>4,634,530</u>	<u>518,167</u>	<u>5,578,818</u>

EXPORT DELIVERIES BY DESTINATION
(Kernel Weight)

Position Report
March 1997

		Crop Year 1996-97 07/01/96 through 3/31/97			Crop Year 1995-96 07/01/95 through 3/31/96					
	Country	Shelled	Inshell	%	Country	Shelled	Inshell	%		
North America	Canada	9,791,620	140,752	2.93%	Canada	8,779,753	106,128	3.36%		
	Mexico	2,239,850	88	0.66%	Mexico	1,558,355	0	0.59%		
	Total	12,031,470	140,840		Total	10,338,108	106,128			
Central America	Costa Rica	24,052	0	0.01%	Costa Rica	***	0	0.00%		
	Others	7,589	0	0.00%	Others	16,084	0	0.01%		
	Total	31,641	0		Total	16,084	0			
Caribbean	Dominican Republic	21,000	0	0.01%	Dominican Republic	15,500	0	0.00%		
	Others	28,303	0	0.01%	Others	98,715	0	0.04%		
	Total	49,303	0		Total	114,215	0			
South America	Argentina	890,776	132,243	0.30%	Argentina	646,750	128,650	0.29%		
	Brazil	712,550	273,060	0.29%	Brazil	211,094	177,590	0.15%		
	Colombia	191,463	0	0.06%	Colombia	***	0	0.00%		
	Venezuela	263,497	0	0.08%	Venezuela	139,540	0	0.05%		
	Others	89,699	0	0.03%	Others	272,057	0	0.10%		
	Total	2,147,985	405,303		Total	1,269,441	306,240			
Western Europe	Austria	1,516,250	0	0.45%	Austria	1,153,087	0	0.44%		
	Belgium	8,665,389	1,750	2.56%	Belgium	10,085,780	0	3.82%		
	Denmark	5,404,077	0	1.60%	Denmark	6,976,474	0	2.64%		
	Finland	902,030	0	0.27%	Finland	1,250,459	0	0.47%		
	France	27,152,723	207,114	8.08%	France	16,716,292	85,750	6.36%		
	Germany	83,001,938	117,070	24.56%	Germany	68,734,522	32,375	26.01%		
	Greece	3,869,760	8,142	1.15%	Greece	1,416,000	0	0.54%		
	Italy	11,626,973	503,786	3.58%	Italy	5,913,694	30,800	2.25%		
	Malta & Gozo	53,723	0	0.02%	Malta & Gozo	***	0	0.00%		
	Netherlands	20,231,328	0	5.98%	Netherlands	15,641,801	0	5.92%		
	Norway	3,243,984	0	0.96%	Norway	2,224,415	0	0.84%		
	Portugal	1,189,400	7,630	0.35%	Portugal	501,000	0	0.19%		
	Spain	30,065,230	0	8.88%	Spain	23,345,734	0	8.83%		
	Sweden	6,547,624	0	1.93%	Sweden	6,147,059	0	2.33%		
	Switzerland	5,262,148	0	1.55%	Switzerland	5,118,101	0	1.94%		
	United Kingdom	20,653,262	40,658	6.11%	United Kingdom	14,939,401	0	5.65%		
	Others	0	0	0.00%	Others	10,000	0	0.00%		
Total	229,385,839	886,150		Total	180,173,819	148,925				
Eastern Europe	Czechoslovakia	860,449	0	0.25%	Czechoslovakia	***	0	0.00%		
	Russia	518,113	0	0.15%	Russia	691,917	0	0.26%		
	Others	201,210	0	0.06%	Others	329,950	0	0.12%		
Total	1,579,772	0		Total	1,021,867	0				
Middle East	Israel	2,915,464	354,615	0.97%	Israel	3,255,725	181,324	1.30%		
	Jordan	169,200	31,500	0.06%	Jordan	0	0	0.00%		
	Kuwait	556,650	31,500	0.17%	Kuwait	714,130	5,530	0.27%		
	Lebanon	1,685,309	125,250	0.53%	Lebanon	1,189,126	3,550	0.45%		
	Saudi Arabia	3,274,550	15,750	0.97%	Saudi Arabia	3,034,650	0	1.15%		
	United Arab Emirates	5,769,389	100,697	1.73%	United Arab Emirates	3,645,394	3,500	1.38%		
	Others	273,851	0	0.08%	Others	151,952	0	0.06%		
	Total	14,644,413	659,312		Total	11,990,977	193,904			
Asia	China	108,850	0	0.03%	China	439,959	0	0.17%		
	Hong Kong	4,619,593	317,625	1.46%	Hong Kong	2,617,359	106,793	1.03%		
	India	745,106	17,625,269	5.43%	India	672,717	9,249,228	3.75%		
	Indonesia	***	0	0.00%	Indonesia	***	0	0.00%		
	Japan	33,800,853	438	9.99%	Japan	31,831,962	1,015	12.04%		
	Malaysia	938,078	0	0.28%	Malaysia	1,225,750	0	0.46%		
	Philippines	930,125	103,811	0.31%	Philippines	155,969	438	0.06%		
	Singapore	812,745	15,456	0.24%	Singapore	1,249,393	0	0.47%		
	South Korea	5,187,975	0	1.53%	South Korea	4,915,448	0	1.86%		
	Taiwan	3,214,081	15,456	0.95%	Taiwan	2,016,332	0	0.76%		
	Thailand	421,125	0	0.12%	Thailand	342,605	0	0.13%		
	Others	374,699	0	0.11%	Others	381,218	0	0.14%		
	Total	51,153,230	18,078,055		Total	45,848,712	9,357,474			
New Zealand	New Zealand	Total	647,375	2,100	0.19%	New Zealand	Total	372,325	0	0.14%
Australia	Australia	Total	4,646,082	12,600	1.38%	Australia	Total	1,230,494	0	0.47%
Africa	Canary Islands	341,250	0	0.10%	Canary Islands	***	0	0.00%		
	Egypt	734,200	149,625	0.26%	Egypt	1,043,100	94,500	0.43%		
	South Africa	680,954	0	0.20%	South Africa	601,041	0	0.23%		
	Others	32,500	0	0.01%	Others	107,250	0	0.04%		
	Total	1,788,904	149,625		Total	1,751,391	94,500			
Others	Others	Total	44,000	0	0.01%	Others	Total	0	31,182	0.01%
TOTAL DELIVERIES		318,150,014	20,333,985	100.00%	TOTAL DELIVERIES		254,127,433	10,238,353	100.00%	

Almond Board of California
Almonds Received By Handlers
 (Kernel Weight)
 Report Period No. 6 - 7/1/96 through 3/31/97

	1996-97 Crop Year		1995-96 Crop Year	
	Total Pounds 7/1/96 - 3/31/97	% Total Receipts	Total Pounds 7/1/95-3/31/96	% Total Receipts
MAJOR TONNAGE				
Nonpareil	219,011,134	43.23%	164,763,797	45.18%
Carmel	105,920,004	20.91%	72,790,753	19.96%
Mission	30,431,860	6.01%	24,664,053	6.76%
Price	30,392,300	6.00%	16,678,558	4.57%
Butte	22,690,618	4.48%	18,040,854	4.95%
Nephus	8,084,226	1.60%	5,783,244	1.59%
Subtotal Major Tonnage	416,530,142	82.22%	302,721,259	83.00%
LESSER TONNAGE				
Aldrich	283,461	0.06%	170,212	0.05%
Ballico	2,982	0.00%	2,677	0.00%
Bonita	3,822	0.00%	0	0.00%
California	13,689,087	2.70%	9,832,087	2.70%
Carrion	205,468	0.04%	204,170	0.06%
Chips Special	7,878	0.00%	5,918	0.00%
Cruz	6,645	0.00%	5,595	0.00%
Davey	1,017	0.00%	1,035	0.00%
Dotty One	28,507	0.01%	32,661	0.01%
Drake	72,662	0.01%	111,585	0.03%
Fritz	10,401,832	2.05%	7,499,980	2.06%
Harvey	1,488,285	0.29%	1,123,441	0.31%
Hashem	1,032,045	0.20%	534,933	0.15%
IXL	4,811	0.00%	3,102	0.00%
Jeffries	309,158	0.06%	312,143	0.09%
Jordanolo	437	0.00%	109	0.00%
Kapareil	1,979	0.00%	1,916	0.00%
LeGrand	1,600,094	0.32%	669,254	0.18%
Livingston	478,348	0.09%	325,192	0.09%
Marchini	27,399	0.01%	48,991	0.01%
Merced	6,409,243	1.27%	4,975,208	1.36%
Milo	34,788	0.01%	4,417	0.00%
Mixed & Unknown	9,358,699	1.85%	6,766,653	1.86%
Mono	825,702	0.16%	691,113	0.19%
Monterey	10,966,034	2.16%	7,835,099	2.15%
Morley	37,117	0.01%	19,091	0.01%
Norman	242,328	0.05%	207,686	0.06%
Padre	4,616,186	0.91%	2,744,383	0.75%
Pearl	10,484	0.00%	10,764	0.00%
Peerless-Shelling	4,736,816	0.94%	2,737,401	0.75%
Peerless-Bleaching (Net Wt.x35%)	4,971,726	0.98%	4,238,003	1.16%
Ripon	2,953	0.00%	1,469	0.00%
Robeson	3,106	0.00%	0	0.00%
Rosetta	18,691	0.00%	10,939	0.00%
Ruby	4,695,476	0.93%	4,216,583	1.16%
Sauret	1,069,257	0.21%	636,637	0.17%
Savana	28,583	0.01%	17,008	0.00%
Seedling	9,980	0.00%	0	0.00%
Sonora	5,162,718	1.02%	2,349,756	0.64%
Thompson	5,976,475	1.18%	2,964,046	0.81%
Tioga	17,266	0.00%	14,393	0.00%
Tokyo	207,585	0.04%	97,774	0.03%
Valenta	0	0.00%	3,333	0.00%
Vesta	12,204	0.00%	0	0.00%
White King	2,580	0.00%	0	0.00%
Wood Colony	939,498	0.19%	544,554	0.15%
Yosemite	78,114	0.02%	11,865	0.00%
Subtotal Lesser Tonnage	90,079,526	17.78%	61,983,176	17.00%
GRAND TOTAL RECEIPTS	506,609,668	100.00%	364,704,435	100.00%

This report is subject to further verification of handler's receipts.

April 7, 1997